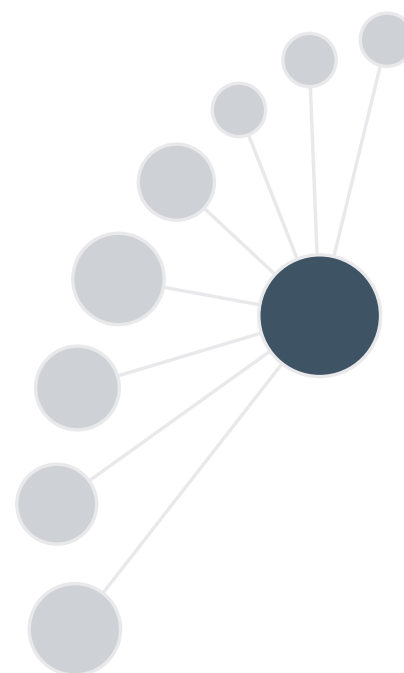


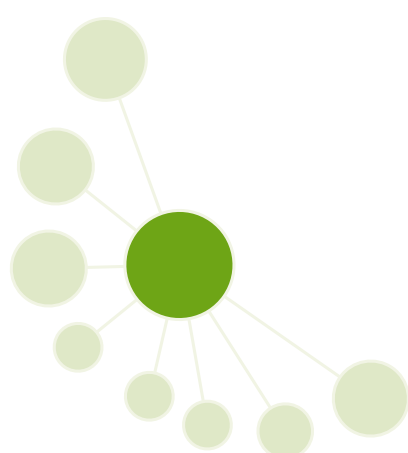
## Improving Operations

- Creating operational excellence culture
- Ensuring effective sponsorship & governance
- Realizing ROI
- Allocating key resources
- Selecting the right opportunities
- Instilling discipline & processes
- Focusing on performance management
- Maturing the operations
- Consistently delivering results
- Continuously improving operations
- Meeting performance goals



## Delivering Value from Initiatives

- Ensuring effective sponsorship & governance
- Achieving expected outcomes
- Realizing ROI
- Improving project delivery
- Selecting the right initiatives
- Focusing on value vs schedule & budget
- Meeting portfolio goals
- Minimizing initiative overruns
- Delivering on strategic plans
- Maturing project practices
- Instilling discipline & processes
- Allocating key resources



# Key Challenges of Executing Business Strategy

## Managing the people side of change

- Realizing ROI
- Increasing rate of adoption
- Allocating key resources
- Avoiding change saturation
- Ensuring effective sponsorship & governance
- Maturing organizational change management practices
- Reducing reliance on key resources
- Increasing support for change



## Getting the right skilled people

- Bringing the right experience
- Backfilling for special projects
- Mentoring staff
- Finding specialized skills
- Meeting peak demands

